

WATCHES OF SWITZERLAND

S I N C E 1 9 2 4

Job Title	Pop-Up Sales Consultant – Temporary
Department	Retail
Reports to	Store Supervisor

Job Objective

As a Sales Consultant for Watches of Switzerland you will play a crucial role in assisting the Store to deliver their sales targets and achieve their key objectives. Looking to build on your retail and product knowledge you will be a dedicated and committed team player with a passion for delivering the excellent service that our clients have come to expect; always acting with honesty, integrity and enthusiasm.

Responsibilities

- You will be a constant role model for your team providing a 'World Class Customer Experience'.
- Your role includes becoming an expert in all Watches of Switzerland operating procedures and policies and coaching others to become experts in their field.
- You will work as part of the leadership team in the showroom driving compliance and standards.
- Driving the operational systems, processes and policies in support of stores needs
- Store administration and PI / Audit standards and procedures
- Ensuring legal compliance in all areas of the showroom
- As a Sales Consultant you will ensure that you are working in a professional manner at all times; using your excellent interpersonal skills and passion for the business to engage with customers and colleagues.
- Being a role model for the Watches of Switzerland you will be a committed and dedicated team player; identifying, sharing and spreading best practise not just in your own Store but throughout the wider business.
- You will be well presented at all times with a positive "can do" attitude; delivering excellent customer service to everyone that you meet, you will play a key role in the Store's success!

Knowledge and Skills Required

Experience

- Retail experience within a retail Watch environment preferred
- Advanced selling and negotiation skills
- Visual merchandising skills
- Additional language skills
- A proven record of achieving and surpassing sales targets

Skills

- Excellent communication skills
- A professional, positive approach
- Flexible and adaptable to change
- Motivated, proactive and dedicated
- Excellent interpersonal skills
- IT literate
- CRM & Networking skills

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